



Иностранный язык в профессиональной деятельности(английский).dor_СПО(2/5)_24-111-С_БД_Без ИМ_240815

- 1 What types of transactions are discussed in the lecture?
- 2 What is one of the key services provided by banks under cash transactions?
- 3 What service do banks provide to help people exchange foreign currencies?
- 4 What documents do you need to bring if you want to buy foreign currency with Russian roubles?
- 5 Match the term with its definition:
- 6 Match the term with its definition:
- 7 Filling out an application for transferring foreign ... involves providing a range of important details about yourself, the recipient, and the purpose of the payment.
- 8 Additionally, you'll need to specify the ... of the payment. This could be for things like: payment for goods and services, payment as a gift, transfer of funds.
- 9 Put the words in the correct order to form a sentence:
- 10 Put the words in the correct order to form a sentence:
- 11 Put the words in the correct order to form a sentence:
- 12 Read the text below and answer the question. There's only one correct answer. Text: Sometimes, people need physical money for everyday things like buying groceries or paying for services. Banks give out this money when people withdraw it from their accounts, either in the bank or at an ATM. Question: What types of cash services are described in the text?
- 13 What is one of the services offered by banks for individuals and businesses?
- 14 What is the purpose of insurance of collateral for large loans?





- 15) What type of transactions do currency transactions include?
- 16) What has become increasingly popular due to advancements in technology?
- 17) Match the word with its definition:
- 18) Match the phrase with its definition:
- 19) ... operations involve opening accounts where clients can save money and earn interest over time.
- 20) ... operations is when banks provide loans to customers, allowing them to borrow money for various purposes, such as investing in their business or purchasing assets.
- 21) Put the words in the correct order to form a sentence:
- 22) Put the words in the correct order to form a sentence:
- 23) Put the words in the correct order to form a sentence:
- 24) Read the dialogue below and answer the question. There's only one correct answer. Dialogue: Client: Hi, I'm interested in opening a new account. Can you help me with that? Bank Employee: Of course! We offer a variety of accounts for different needs. Could you tell me a bit more about your business and what you're looking for? Client: Sure, I run a small retail store in the city center. We deal with a lot of cash transactions, and I'm looking for a safe way to manage our finances. Question: Based on the dialogue, what kind of bank services would you recommend?
- 25) What is Internet acquiring?
- 26) What happens when you use Internet acquiring to make a payment online?
- 27) What is one benefit of using trade acquiring for businesses?
- 28) How can businesses save money with trade acquiring?
- 29) What is emphasized in the lecture as a fundamental aspect of a successful business?
- 30) What is mentioned as one of the most effective tools for understanding customer needs?





- 31 Match the term with its definition.
- 32 Match the question with the description why it's useful:
- 33 The following types of questions are distinguished: ... and open questions, sorting questions, multiple choice questions.
- 34 ... acquiring is a system for non-cash payments between a seller and a buyer.
- 35 Put the words in the correct order to form a sentence:
- 36 Put the words in the correct order to form a sentence:
- 37 Read the text below and answer the question. There's only one correct answer. Text: You are trying to convince your boss at company XYZ that you need to carry out a survey of your customers. Your sales have slowed down and you want to understand what's wrong. Question: How would you explain to your boss that surveys are important and can help improve the situations?
- 38 Read the text below and answer the question. There's only one correct answer. Text: You are working at a bank as a bank teller. A customer approaches you with a request to transfer funds their account in another country. The customer only has Russian roubles. Question: What would be the correct order of steps you would take?
- 39 Read the text and answer the question. There's only one correct answer. Text: Мы согласны, что при возникновении комиссий сторонних банков, эти комиссии могут быть удержаны сторонними банками из суммы перевода, либо списаны Банком с любого из наших расчетных счетов в валюте РФ или иностранной валюте, открытых в Банке, при поступлении соответствующих документов сторонних банков. Question: What is the correct translation of this sentence into English?
- 40 Read the dialogue below and answer the question. There's only one correct answer. Dialogue: Client: Hi, I'm interested in opening a new account. Can you help me with that? Bank Employee: Of course! We offer a variety of accounts for different needs. Could you tell me a bit more about your business and what you're looking for? Client: Certainly, I'm the owner of a small digital marketing agency. We often have various cash flow due to project-based work, and I'm looking for ways to streamline our financial operations. Question: Based on the dialogue, what kind of bank services would you recommend?





- 41 Read the text below and answer the question. There's only one correct answer. Text: You want to set up trade acquiring for your business. But the fees in banks that you have contacted are too high. Question: Is there anything you can do to decrease the fees? And if there is, what is it exactly?
- 42 What service do banks provide related to foreign currency transactions?
- 43 What steps are involved in transferring money to a foreign bank account using Russian roubles?
- 44 What is the first step the client needs to take to deposit money into their account at the bank branch?
- 45 What details about the correspondent bank of the recipient's bank do you need to provide?
- 46 Who can pay the bank commissions for making the transfer?
- 47 Match the term with its definition:
- 48 Match the term with its definition:
- 49 Banks handle cash ... between countries, allowing individuals to send and receive money in foreign currencies.
- 50 Banks help people ... one type of money for another. This could be switching between different currencies for travel or business.
- 51 Put the words in the correct order to form a sentence:
- 52 Put the words in the correct order to form a sentence:
- 53 What electronic banking services does the bank provide?
- 54 Why is drawing up a supply order important for businesses?
- 55 What are the potential risks for businesses without a carefully planned supply order?
- 56 What is one of the first steps businesses need to take when preparing a supply order?
- 57 Match the term with its description:
- 58 Match the term with its description:





- 59 ... serves as a roadmap for ensuring that the necessary materials and resources are available to support operations efficiently.
- 60 The supply order should include details such as preferred suppliers, pricing information, and ... schedules.
- 61 Put the words in the correct order to form a sentence:
- 62 Put the words in the correct order to form a sentence:
- 63 What is the purpose of the client data form mentioned in the text?
- 64 What is the purpose of asking about the customer's satisfaction with their last purchase?
- 65 Why is it important to ask about what additional services customers would like to see?
- 66 What does asking about what functionality customers think should be part of the product help with?
- 67 Why is it important to ask about the likelihood of recommending the company to friends and colleagues?
- 68 Match the term with its description:
- 69 Match the term with its description:
- 70 When a business sets up Internet acquiring, it means they can accept ... payments on their website, making it easier for customers to buy things.
- 71 For example, if you have a small business with a turnover of less than 200,000 roubles per month, you might get a plan with a lower ... rate.
- 72 Put the words in the correct order to form a sentence:
- 73 Put the words in the correct order to form a sentence:
- 74 Put the words in the correct order to form a sentence:

