



Techniques of psychological influence on entrepreneurship.d

- 1 Why are psychological factors important in entrepreneurship?
- 2 Which theory of entrepreneurship suggests that entrepreneurs are born, not made?
- 3 Which psychological theory of entrepreneurship suggests that individuals are motivated by a need for achievement?
- 4 What is the main focus of cognitive evaluation theory?
- 5 What are the Dark Triad traits associated with?
- 6 Which psychological trait is associated with an individual's belief in their ability to control their life?
- 7 Which cultural factor can hinder or support entrepreneurial activity?
- 8 What is the benefit of working with people from different cultures in entrepreneurship?
- 9 How can entrepreneurs create inclusive environments that support people from diverse backgrounds?
- 10 What is the impact of globalization on entrepreneurship?
- 11 Which of the following is NOT one of the Big Five personality traits?
- 12 Which personality trait is characterized by a high level of self-confidence and a willingness to take risks?
- 13 What is the Dark Triad?
- 14 Which of the following is NOT a potential cultural barrier to entrepreneurship?
- 15 Which personality trait is characterized by a preference for routine and orderliness?
- 16 How can cultural differences contribute to diversity and innovation in entrepreneurship?
- 17 Which personality trait is characterized by a tendency to experience negative emotions such as anxiety and depression?





- 18 Which of the following is NOT an example of an "other" personality trait?
- 19 How can the Dark Triad traits impact entrepreneurship?
- 20 Which of the Big Five personality traits is characterized by imagination, creativity, and a willingness to try new things?
- 21 What are the two types of motivation?
- 22 How can motivation impact entrepreneurial behavior?
- 23 Which motivational theory suggests that individuals are motivated by a desire for self-determination, competence, and relatedness?
- 24 How does intrinsic motivation impact entrepreneurial success?
- 25 Which type of motivation comes from external factors such as rewards, recognition, and punishments?
- 26 How can motivation impact the level of effort an entrepreneur puts into their venture?
- 27 Which motivational theory suggests that individuals are motivated by specific and challenging goals?
- 28 How can entrepreneurs stay motivated in the face of failure or setbacks?
- 29 What are some potential consequences of relying solely on extrinsic motivation?
- 30 Which type of motivation comes from internal factors such as personal satisfaction, interest, and enjoyment?
- 31 What are the "Big Five" personality traits?
- 32 Which of the following is NOT considered an "other" personality trait related to entrepreneurship?
- 33 How do the Big Five personality traits relate to entrepreneurial success?
- 34 What are the three Dark Triad traits?
- 35 Which of the following is one way self-awareness can contribute to entrepreneurial success?
- 36 How do cultural differences impact entrepreneurship?





- 37 What is self-efficacy?
- 38 How does persistence relate to self-efficacy?
- 39 How can self-awareness contribute to entrepreneurial success?
- 40 How does self-efficacy impact entrepreneurship?
- 41 Which of the following questions concerning innovation is not relevant?
- 42 Which of the following are keys to understanding opportunity and its development for entrepreneurs?
- 43 Entrepreneurs sense potential in business problems by asking
- 44 The two most important aspects of creativity are
- 45 One way to develop a creative mind is to
- 46 Which of the following can help entrepreneurs carry out the evaluation and implementation stage?
- 47 What are the four types of innovation?
- 48 If an entrepreneur concludes that an innovation will withstand any legal challenge, a patent should be
- 49 Legal protection is granted to computer programs in what form?
- 50 A trademark is a distinctive ____ that is identified with a company's product.
- 51 What is the definition of risk-taking?
- 52 How does risk-taking play a role in entrepreneurship?
- 53 How is risk-taking linked with innovation?
- 54 How does experience impact risk-taking in entrepreneurship?
- 55 How does culture play a role in risk-taking and entrepreneurship?
- 56 What is the definition of risk-taking in entrepreneurship?





- 57 What is the role of risk-taking in entrepreneurship?
- 58 What is the link between risk-taking and innovation in entrepreneurship?
- 59 How does experience impact risk-taking in entrepreneurship?
- 60 What is the role of culture in risk-taking in entrepreneurship?
- 61 What is the definition of resilience?
- 62 Why is resilience important for entrepreneurship?
- 63 How is resilience linked to grit?
- 64 What is the impact of failure on resilience?
- 65 What is the role of social support in resilience?
- 66 How can failure impact resilience?
- 67 What is the link between resilience and grit?
- 68 Which of the following is a strategy for developing resilience?
- 69 What is the role of social support in resilience?
- 70 Why is resilience important for entrepreneurship?
- 71 What is the definition of emotional intelligence?
- 72 How does emotional intelligence play a role in entrepreneurship?
- 73 What is the impact of emotional intelligence on leadership?
- 74 How does emotional intelligence play a role in team dynamics?
- 75 What is the relationship between emotional intelligence and success?
- 76 What is the relationship between emotional intelligence and decision making in entrepreneurship?





- 77 What is the impact of emotional intelligence on leadership in entrepreneurship?
- 78 What is the role of emotional intelligence in team dynamics in entrepreneurship?
- 79 How is emotional intelligence related to success in entrepreneurship?
- 80 Can emotional intelligence be learned and improved?

