Personal Image of an Entrepreneur.d

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(1)	Entrepreneurs are best characterized as:
2	Entrepreneurs will always be
3	Entrepreneurs and gazelles have been credited with making disproportionate contributions to all but which of the following?
4	Which of the following statements best describes a "gazelle?"
5	is the economic basis for all entrepreneurial activity.
6	The entrepreneur is one who
7	Entrepreneurial traits include which of the following?
8	Which of the following concepts is entrepreneurship considered synonymous with?
9	Which is a true statement about entrepreneurs?
10	Most entrepreneurs should be categorized as
11	Every person has the and to pursue a career as an entrepreneur
12	Entrepreneurs
13	Characteristics often attributed to the entrepreneur include:
14	One could correlate with a high energy level.
15	Team building
<u>16</u>	One factor not found in high achievers is
17	Which of the following is not a common characteristic of entrepreneurs?
18	When entrepreneurs believe that their accomplishments and setbacks are within their own control and influence, they are exhibiting









(19)	What characteristic(s) that propel entrepreneurs into success can be exhibited to the "extreme"?
20	In starting or buying a new business, the higher the rewards, the
21	Which of the following questions concerning innovation is not relevant?
22	Which of the following are keys to understanding opportunity and its development for entrepreneurs?
23	Entrepreneurs sense potential in business problems by asking
24	The two most important aspects of creativity are
25	One way to develop a creative mind is to
26	Which of the following can help entrepreneurs carry out the evaluation and implementation stage?
27	What are the four types of innovation?
28	If an entrepreneur concludes that an innovation will withstand any legal challenge, a patent should be
29	Legal protection is granted to computer programs in what form?
30	A trademark is a distinctive that is identified with a company's product.
31	Three specific phases that a new venture goes through are
(32)	Which of the following as a factor contributing to new-venture failure?
33	Independence and autonomy are the major driving forces behind which of the following types of ventures?
34	Many entrepreneurs lack for their new venture.
35	When a customer sees a product that is superior to its competitors, becomes less important.
36	Poor financial understanding is characterized by which of the following?
37	A new venture should be

Самый быстрый способ связи — мессенджер (кликни по иконке, и диалог откроется)











38	Many entrepreneurs lack
39	Sales growth is a critical factor in the
40	Venture classifications include which of the following types of venture?
41	When one designs a unique good or service, the individual is said to have used a(n)approach to starting the business.
42	When one discusses upside gain and downside loss, one is talking about
43	The person who sells the franchise is usually required to do all of the following except:
44)	A is a system of distribution that enables a supplier to arrange for a dealer to handle a specific product or service under certain mutually agreed upon conditions.
45	Which of the following is an intangible asset?
46	An agreement not to compete is also known as
47	Starting a business by adapting something already on the market is called
48	Coming up with a unique good or service is a approach, while adapting something that is currently on the market or extending the offering to an area where it is not presently available is a(n) approach.
49	When this asset is purchased, the buyer should be sure to deduct those that they are deemed uncollectible.
50	The approach indicates the importance of people's awareness of their daily lives for developing new business ideas.
51	At start-up time, forms of financing include all but which of the following?
52	When starting a business, which of the following sources of financing are least likely to be used?
53	When starting a business, which of the following sources of financing are most likely to be used?
54	Which of the following would be most commonly used for medium-term financing?







- Which of the following would be most commonly used for long-term financing?
- When accounts receivable are bought from a company for capital funding it is called
- A disadvantage of debt financing is
- 58 Short-term debt is
- 59 Equity capital is
- 60 Equity capital is often raised through:
- Emerging ventures that are rapidly expanding with constantly 61 increasing personnel size and market operations will need
- Formation of long-range plans for effective management in light of a 62 venture's strengths and weaknesses is referred to as
- 63 A "SWOT" analysis refers to
- Analysis of a firm's external and internal environments provides the firm with the information to develop
- 65 A reason for lack of strategic planning has been found to be
- Which of the following is not a reason for the lack of planning in new 66 ventures?
- 67 The entrepreneurial strategy matrix measures:
- In the entrepreneurial strategy matrix, the probability of a major 68 financial loss is categorized as
- 69 In the strategy matrix model, innovation is defined as
- Unique managerial concerns of growing ventures encompass all of the 70 following except:
- On what occasion is a business valuation not usually essential?
- Specific factors of a venture being offered for sale that should be examined include
- Potential earning power, which determines the true value of the firm, is 73 best calculated using

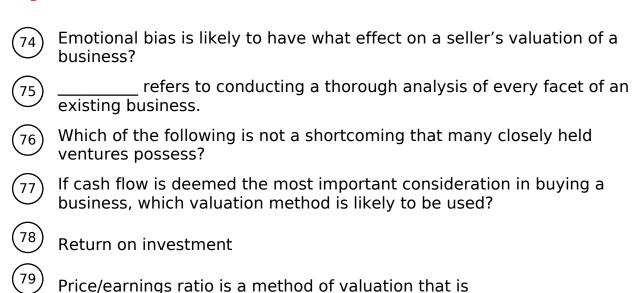
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What does a post-money valuation include that a pre-money valuation does not?





